

THESE PRICES ARE FOR ESTIMATING ONLY

October 1, 1981

PRICING GUIDE LUFKIN PUMPING UNITS  
ZONE I

LUFKIN CONVENTIONAL CRANK BALANCED PUMPING UNITS	WEIGHT	PRICE EACH
C-912D-365-168	69,000#	\$ 62,551.84
C-912D-305-168	68,000#	61,481.68
C-912D-427-144	62,000#	61,603.36
C-912D-365-144	61,000#	61,429.68
C-640D-365-168	67,000#	57,565.04
C-640D-305-168	66,000#	56,746.64
C-640D-365-144	59,000#	56,772.56
C-640D-305-144	58,000#	54,298.40
C-640D-256-144	54,000#	53,356.16
C-640D-305-120	49,000#	49,532.08
C-456D-305-168	65,000#	52,093.60
C-456D-305-144	57,000#	49,612.16
C-456D-256-144	52,000#	48,720.88
C-456D-365-120	52,000#	50,468.08
C-456D-305-120	47,000#	44,696.08
C-456D-256-120	45,000#	44,054.40
C-456D-213-120	44,000#	43,009.20
C-456D-256-100	41,000#	44,782.40
C-320D-256-144	45,000#	45,971.12
C-320D-256-120	40,000#	39,137.28
C-320D-213-120	38,000#	38,664.08
C-320D-305-100	38,000#	38,776.40
C-320D-256-100	35,000#	37,273.60
C-320D-246-86	34,000#	36,894.00
C-320D-246-74	29,000#	32,684.08

THESE PRICES ARE FOR ESTIMATING ONLY

March 1, 1982

LUFKIN  
CONVENTIONAL CRANK BALANCED  
PUMPING UNITS

	WEIGHT	PRICING EACH
C-228D-213-120	30,000 #	\$33,690.80
C-228D-173-100	29,000 #	28,856.88
C-228D-246-86	31,000 #	32,439.68
C-228D-213-86	28,000 #	28,461.68
C-228D-173-74	24,000 #	27,543.36
C-160D-173-100	24,000 #	29,464
C-163-173-86	23,000 #	28,916
C-160D-200-74	23,000 #	28,736
C-160D-173-74	22,000 #	26,892
C-160D-143-74	21,000 #	26,396
C-160D-173-64	20,000 #	26,233
C-160D-143-64	19,000 #	24,200
C-114D-119-86	18,000 #	20,414.16
C-114D-143-74	18,000 #	19,828.64
C-114D-173-64	18,000 #	20,168.72
C-114D-143-64	17,000 #	18,800.08
C-114D-173-54	17,000 #	19,147.44
C-114D-133-54	14,000 #	17,383.60
C-80D-Size	(other sizes)	
C-80D-119-64	18,000 #	16,697.20
	14,000 #	17,184.96
C-40D-76-48	9,000 #	11,326.64
C-40D-76-42	8,600 #	10,892.96
C-40D-89-36	8,500 #	10,935.60
C-57D-109-48	12,000 #	13,245.44
C-57D-95-48	12,000 #	13,211.12
C-57D-76-42	10,000 #	12,314.64
C-25D	(all sizes)	
B-25D-67-36		6,020.56

GEAR BOX ONLY - LESS CRANKS (L)  
 GEAR BOX BOX

PUMPING UNIT PRICING GUIDE

CONVENTIONAL CRANK BALANCE

4.9.01

<u>PUMPING UNITS</u>	<u>WEIGHT</u>	<u>PI</u>
C-912D-365-168	65885#	
C-912D-305-168	60968#	
C-912D-427-144	46802#	
C-912D-365-144	57470#	
C-640D-365-168	64210#	
C-640D-305-168	59293#	
C-640D-365-144	55793#	
C-640D-305-144	51897#	
C-640D-256-144	48909#	
C-640D-305-120	45119#	
C-640D-365-120	50325#	
C-456D-305-168	57210#	
C-456D-305-144	49782#	
C-456D-256-144	47213#	
C-456D-365-120	48750#	
C-456D-305-120	43004#	
C-456D-256-120	40266#	
C-456D-213-120	37634#	
C-456D-256-100	37078#	
C-320D-256-144	42565#	
C-320D-256-120	36531#	
C-320D-213-120	33549#	
C-320D-305-100	35209#	
C-320D-256-100	33393#	
C-320D-246-86	30231#	
C-320D-213-86	27525#	
C-320D-246-74	26461#	

UNIT LITS

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PUMPING UNIT PRICING GUIDE - 4/8/91  
CONVENTIONAL CRANK BALANCED

<u>PUMPING UNITS</u>	<u>WEIGHT</u>
C-228D-213-120	31501#
C-228D-213-100	30600#
C-228D-173-100	27001#
C-228D-246-86	27531#
C-228D-213-86	24815#
C-228D-200-74	22,197#
C-228D-173-74	21118#
C-160D-173-100	22231#
C-160D-173-86	20544#
C-160D-200-74	20467#
C-160D-173-74	19499#
C-160D-143-74	17581#
C-160D-173-64	17621#
C-160D-143-64	17673#
C-114D-119-86	16655#
C-114D-143-74	16146#
C-114D-173-64	16332#
C-114D-143-64	16238#
C-114D-173-54	15530#
C-114D-133-54	13236#
C-80D-119-64	13980#
C-80D-133-54	13028#
C-80D-119-54	12257#
C-80D-133-48	12066#
C-80D-109-48	11282#

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PUMPING UNIT PRICING GUIDE - 4/8/91  
CONVENTIONAL CRANK BALANCED

<u>PUMPING UNITS</u>	<u>WEIGHT</u>
C-57D-76-54	10146#
C-57D-109-48	10756#
C-57D-95-48	10086#
C-57D-89-42	8938#
C-57D-76-42	8349#
C-40D-76-48	8071#
C-40D-89-42	7871#
C-40D-76-42	7279#
C-40D-89-36	7204#
C-25D-67-36	5925#
C-25D-56-36	5270#
C-25D-67-30	5873#
C-25D-53-30	5430#

PAGE .2.

PUMPING UNIT PRICING GUIDE - 4/8/91  
MARK II

<u>PUMPING UNITS</u>	<u>WEIGHT</u>
M-228D-256-120	44600#
M-228D-213-120	42592#
M-228D-256-100	41815#
M-228D-173-100	38513#
M-228D-246-86	36009#
M-228D-213-86	24627#
M-228D-200-74	29574#
M-228D-173-74	28817#
M-160D-213-86	29827#
M-160D-173-86	27657#
M-160D-200-74	27598#
M-160D-173-74	26477#
M-114D-143-86	23553#
M-114D-173-74	22662#
M-114D-143-74	21538#
M-114D-173-64	20720#
M-114D-143-64	19539#

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October 1, 1981

PRICING GUIDE LUFKIN PUMPING UNITS

LUFKIN MARK II PUMPING UNITS	<i>Base wt.</i> WEIGHT	PRICE EACH
M-1280D-427-216	95,000#	106,784.08
M-912D-305-192	75,000#	85,726.16
M-912D-365-168	67,000#	67,826.72
M-912D-305-168	65,000#	63,211.20
M-912D-305-144	65,000#	63,211.20
M-912D-365-144	60,000#	64,281.36
M-640D-305-192	70,000#	79,860.56
M-640D-305-168	62,000#	60,701.68
M-640D-365-144	61,000#	58,920.16
M-640D-305-144	54,000# <i>66</i>	54,414.88
M-640D-256-144	49,000# <i>38000</i>	56,528.16
M-640D-305-120	49,000#	53,084.72
M-456D-305-168	58,000#	57,457.92
M-456D-365-144	55,000#	56,872.40
M-456D-305-144 <i>21,000# C4565</i>	54,000#	54,414.88
M-456D-256-144	47,000#	53,465.44
M-456D-365-120	50,000#	51,861.68
M-456D-306-120	47,000#	49,705.76
M-456D-256-100	44,000#	48,491.04
M-320D-305-120	45,000#	44,868.72
M-320D-256-144	45,000# <i>66</i>	48,924.72
M-320D-256-120	42,000# <i>28000</i>	44,134.48
M-320D-213-120	41,000#	43,041.44
M-320D-305-100	40,000#	44,334.16
M-320D-256-100	41,000#	43,654.00
M-228D-256-120	39,000#	39,213.20
M-228D-213-120	36,000#	38,468.56

**PUMPING UNIT PRICING GUIDE**

**MARK II**

**4-8-91**

**PUMPING UNITS**

**WEIGHT**

M-1824D-427-216

111291#

M-1280D-427-216

107225#

M-1280D-427-192

102840#

M-912D-305-216

87330#

M-912D-305-192

83335#

M-912DS-427-168

78109#

M-912D-365-168

72045#

M-912D-305-168

66247#

M-912D-365-144

62715#

M-912D-305-144

58066#

M-640D-305-192

80110#

M-640D-305-168

64132#

26,000 #

M-640D-365-144

60602#

M-640D-305-144

55741#

- box + cranks 24,000 #s

M-640D-256-144

52015#

M-640D-305-120

51360#

M-456D-305-168

62162#

M-456D-365-144

58515#

M-456D-305-144

53631#

M-456D-256-144

49900#

M-456D-365-120

52343#

M-456D-305-120

49260#

M-456D-256-120

45860#

M-320D-256-144

53000#

M-320D-305-120

52350#

M-320D-256-120

47850#

38,355 # w right

M-320D-213-120

45862#

M-320D-305-100

48101#

M-320D-256-100

45070#



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October 1, 1981

PRICING GUIDE LUFKIN PUMPING UNITS  
F.O.B. LUFKIN, TEXAS

LUFKIN AIR BALANCED PUMPING UNITS	WEIGHT	PRICING EACH
A-2560-470-240	81,000#	\$131,651.00
A-1824-470-240	72,000#	104,198.64
A-1824-470-240	64,400#	96,899.92
A-1824-427-192	61,800#	91,846.56
A-128D-470-240	69,300#	97,970.08
A-1280D-427-216	62,000#	95,581.20
A-1280D-427-192	58,800#	85,205.12
A-1280D-305-168	58,800#	80,596.88
A-912D-427-216	53,500#	80,182.96
A-912D-427-192	51,000#	69,348.24
A-912D-305-168	39,000#	58,452.16
A-912D-427-144	38,000#	56,250.40
A-640D-305-168	39,500#	55,967.60
A-640D-427-144	37,000#	52,847.60
A-640D-365-120	33,200#	48,685.52
A-456D-305-144	31,000#	46,790.64
A-456D-365-120	30,700#	46,187.44
A-456D-256-120	28,000#	44,758.48
A-320D-256-120	25,800#	41,818.40
A-230D-305-120	25,300#	37,580.40
A-228D-173-100	19,200#	33,712.64
A-228D-246-86	19,200#	31,950.88

**PUMPING UNIT PRICING GU****AIR BALANCED****4-8-91****PUMPING UNITS****WEIGHT**

A-2560D-470-240	85984#
A-1824D-470-240	72316#
A-1824D-427-216	65290#
A-1824D-427-192	61834#
A-1280D-470-240	69413#
A-1280D-427-216	62740#
A-1280D-427-192	58834#
A-1280D-305-168	46608#
A-912D-470-240	60984#
A-912D-427-216	54483#
A-912D-427-192	50984#
A-912D-305-168	40472#
A-912D-427-144	37773#
A-640D-305-168	39972#
A-640D-427-144	36773#
A-640D-305-144	33748#
A-640D-365-120	32668#
A-456D-305-144	32428#
A-456D-365-120	30768#
A-456D-256-120	28018#
A-320D-256-120	26111#
A-320D-305-100	25354#
A-228D-173-100	20984#
A-228D-246-86	19184#
A-160D-200-74	15344#
A-114D-173-64	12244#

**PUMPING UNIT PRICING GUIDE**

**LOW PROFILE**

**4-8-91**

**PUMPING UNITS**

**WEIGHT**

**P**

**LP-320D-246-86**

**30475#**

**LP-228D-173-64**

**21737#**

**LP-160D-173-64**

**17617#**

**LP-114D-133-54**

**14802#**